



If your experience matches most of the profile opposite, please: [call us](#) on 02380 762002 to discuss, and/or [email us](#)

i) your CV;

ii) several pages of a relevant bid with evidence of your role (email etc confirming you wrote/led the bid); and

iii) a covering email (a short text, but one that we may consider as an example of your writing approach).

The email should respond - *directly* - to the 6 points listed opposite - and include several lines on your fit to the approach outlined on the first inside page ('about us') of our corporate brochure

(download this from from our home page).

We seek additional individual associates and corporate partners to support Foster Brandt's current and future development. Languages always useful.

**KEY CURRENT NEED:
DWP Work Programme / ERSS, 2010-11**

We currently seek additional bid leaders and bid team members. We particularly value those who can evidence the following attributes:

1. well-versed in new UK DWP Welfare to Work/EU policy on Employment & Skills (In-Work Support awareness in particular)
2. understand W2W customer/employer needs (and ideally have some delivery, or project management record, in this)
3. have helped create concepts, models and USPs in the above, or in similar policy
4. have a crisp, structured, evidenced bid writing style (we need to see sample texts and role evidence for these, see left column)
5. have participated in scoring panels
6. have trained, mentored, and/or critiqued text, in bid teams

and who can support our ethos by:

- integrating seamlessly into client environments; and
- working out of hours to achieve quality bid products to deadline.

We also welcome contact from those, with some bid experience, but who can particularly add on customers, employers & policy.

Work Programme skill sets

Our four key interim / contractor profiles for ERSS are:

1. Policy bid leader/mentor
All-rounder with significant bid lead experience in Welfare to Work, and/or Employment & Skills, with proven capacity to guide & nurture bid talent.
2. Writer/mentor
Team member all-rounder.
3. Customer analyst
Team member with particular insight into customer issues & solutions.
4. Research/policy analyst
Team member with particular ability to resolve key bid facts from complex area/competitor/partner/policy intelligence.